

# Intent to Sole Source

## Orangeburg-Calhoun Technical College

### February 18, 2026

In accordance with Section 11-35-1560(a) of the SC Consolidated Procurement Code, and Section 19-445.2015 of the SC Code of State Regulations, Orangeburg-Calhoun Technical College intends to enter into a sole source contract for: Southern Educational Systems

**Description of the agency need that this procurement fulfills:** *(See instructions on last page for guidance)*

The PC-50 Table Top Trainer will allow students to incorporate analog signals into the Current PLC Labs. These signals are currently used in various labs, but are simulated values. These trainers allow the students to see actual instrument measuring and transmitting live signals into the PLC. This will help explain the actual way signals are transmitted versus a simulation. The compact trainers are mobile and we will be able to use in multiples labs on campus for hands-on training and curriculum guidance.

**Describe the Market Based on Research Performed:** *(See instructions on last page for guidance)*

Compatibility - This version of Innotek equipment will be used in conjunction with existing Innotek trainers. Maintaining the same brand ensures compatibility across training system which allows for consistent instructional delivery, easier integration of components, and streamlined maintenance.

Curriculum Alignment - The Innotek trainers not only provide hands-on training, but all contain curriculum that is directly aligned with the current content and lab exercises. Using the same platform across multiple courses supports curriculum continuity and help students build skills learned in previous classes without having to adapt to different systems or interfaces.

Training Standards - In our research, we have also found that these trainers are used at various other technical colleges in South Carolina. We have talked with instructors at Tri-County Tech College. They were able to answer all questions and confirm compatibility.

Local Industry - We will be able to measure and control an active control loop similar to that of many industries where the majority of graduates seek employment.

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(See instructions on last page for guidance.)*

Table Top Process Control Trainer PC-50

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

The PC-50 Trainer is a compact trainer that can be easily moved from Lab to lab to accommodate multiple lab needs. They will be used in EGR-112, EET-235, and EIT-244 to measure and control active control loops.

These trainers are manufactured by Innotek, LLC. The only reseller authorized to sell their product in South Carolina is Southern Educational Systems, Inc. SES is recognized as the exclusive reseller and contact for technical support, assistance and training.

Please send questions or concerns via e-mail to Scarlet Geddings @ [geddings@octech.edu](mailto:geddings@octech.edu) for this Intent to Sole Source no later than 5:00 PM on February 26, 2026, EST.

This notice will be posted in the South Carolina Business Opportunities (SCBO) as required by SC Code 11-35-1560.

**PROTESTS:**

If you are aggrieved in connection with the intended award or award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest an award, you must (i) submit notice of your intent to protest within five (5) business days of the date this notice is posted, and (ii) submit your actual protest within fifteen days of the date this notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing

(a) by email to: [protest-itmo@itmo.sc.gov](mailto:protest-itmo@itmo.sc.gov), or

(b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.